

Optimal design of profit sharing rates by FFT.

DONATIEN HAINAUT^{†*}

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[†] *ESC Rennes, 35065 Rennes, France.*

Abstract

This paper addresses the calculation of a fair profit sharing rate for participating policies with a minimum interest rate guaranteed. The bonus credited to policies depends on the performance of a basket of two assets: a stock and a zero coupon bond and on the guarantee. The dynamics of the instantaneous short rates is driven by a Hull and White model. Whereas the stocks follow a double exponential jump-diffusion model. The participation level is determined such that the return retained by the insurer is sufficient to hedge the interest rate guarantee. Given that the return of the total asset is not lognormal, we rely on a Fast Fourier Transform to compute the fair value of bonus and guarantee options.

KEYWORDS : Policies with profit, Fast Fourier Transform, fair pricing.

1 Introduction.

Most of life insurance products offer a minimal rate of return: guaranteed interests are credited periodically (usually, once a year) to policies. This guarantee being relatively low compared to the market performance, the insurer grants an extra bonus (a profit share) depending on the return of his assets portfolio. Our purpose is to value a fair profit sharing rate and to show how it is linked to the guarantee and to the insurer's investment strategy. Our contribution with respect to the existing literature is to consider this issue under stochastic interest rates and for an insurer having in portfolio, zero coupon bonds and stocks driven by a jump diffusion process.

The recent studies on participating policies rely on the Briys and de Varenne (1997a, 1997b) model. Their aim was the valuation of the market price of insurance liabilities in a single period model. The asset of the insurance company is ruled by a geometric Brownian motion and the costs of guarantee and bonus are calculated by the Black and Scholes formula. A multi-period extension has been proposed by Miltersen and Persson (2003). Bacinello (2001) has analysed in a contingent claims framework the pricing of participating policies and takes explicitly into account the mortality risk.

Grosen & Jørgensen (2000) have proposed a dynamic model to value participating contracts and the properties of this model were explored numerically by Monte Carlo simulations. Jørgensen (2001) and Grosen & Jørgensen (2002) have showed that a guaranteed participating policy may be split into four terms: a zero coupon bond, a bonus option and if any, a put option linked to the default risk and finally a rebate given to the policyholders in case of default prior to the maturity date. In papers of Bernard et al. (2005), as in Grosen & Jørgensen (2002), the possibility of an early payment is envisaged. The default mechanism is of structural type and the default barrier is exponential. Jensen et al. (2001) have used a finite difference approach to study a similar issue.

In the existing literature on fair valuation of insurance liabilities, the insurer's asset is usually modelled by a single geometric Brownian motion, which is correlated to stochastic interest rates.

*Corresponding author. Email: donatien.hainaut@esc-rennes.fr

In this paper, we price the bonus and guarantee options when the insurer’s portfolio contains stocks and zero coupons. One assumes that the short term interest rates are ruled by a Hull and White model. Whereas stocks are ruled by a double exponential jump-diffusion model, directly inspired from the one used by Kou (2002) to price options. This dynamics is particularly well adapted to model the discontinuities affecting the stocks market. Considering two assets rather than one allows us to emphasize the dependence between static investment strategies, the cost of the guarantee and the fair profit sharing rate.

The main drawback of working with two assets is that the distribution of the whole portfolio return is unknown. One relies then on a numerical method to price the options embedded in the participating policy. We have opted for the Fast Fourier Transform approach (denoted FFT in the sequel) and in particular for the multi-factor setting of Dempster and Hong (2000), initially developed to price spread options, in a faster way than any Monte Carlo methods. For an introduction over FFT, we refer the interest reader to papers of Carr and Madan (1999) and Cerny (2004).

The outline of the paper is as follows. Section 2 presents the insurer’s balance sheet and defines what we call a fair participating rate. Section 3 details the assets dynamics and the interest rates modelling. So as to calculate the Fourier transform of options linked to the guarantee and bonus, we determine in section 4, the characteristic functions of assets under real and forward measures. Section 5 develops the pricing by FFT and section 6 illustrates numerically our results.

2 Product’s balance sheet.

We consider an insurance company having a time horizon T , selling a participating policy and guaranteeing a fixed interest rate r_g . At time $t = 0$, the premium paid in by the insured is denoted K . The insurer invests a fraction ρ of the received premium in stocks, S_t , and the rest in zero coupon bonds of maturity $T_p \geq T$, whose prices are denoted $P(t, T_p)$. The insurer’s initial balance sheet is then:

Assets	Liabilities
$P(0, T_p) = (1 - \rho)K$ $S_0 = \rho K$	K

The investment strategy is assumed to be static: the asset manager doesn’t reallocate his assets portfolio till maturity. For a short term planning horizon, this assumption fits relatively well the reality due to transaction costs. If the investments perform well, at maturity T , the total asset is higher than the liabilities and a positive surplus appears:

Assets	Liabilities
$P(T, T_p)$ S_T	<i>Surplus</i> $Ke^{r_g T}$

This surplus is partly redistributed to the policyholder as a profit share and to the shareholder as a dividend. If the return of asset is insufficient, the mathematical reserve is equal to the guaranteed amount, $Ke^{r_g T}$, and the terminal surplus is negative. We don’t insert the equity of the insurance company in our model and accordingly, we ignore the possible bankruptcy of the insurer. The main reason justifying this choice is that the most of the insurance products are managed in segregated accounts. The profit sharing rules must then be independent from the equity to avoid dumping

Our first purpose is to determine the bonus as a contractual fraction γ of terminal surplus such

that the pricing is fair both for the policyholder and the shareholder. Mathematically, the contract is fair at time $t = 0$ if the price of the guarantee is equal to the fair value of the surplus kept by the insurer:

$$\begin{aligned} & \underbrace{E^Q \left(e^{-\int_0^T r_s ds} [K e^{r_g T} - (P(T, T_p) + S_T)]_+ \mid \mathcal{F}_0 \right)}_{Put} \\ &= (1 - \gamma) \underbrace{E^Q \left(e^{-\int_0^T r_s ds} [P(T, T_p) + S_T - K e^{r_g T}]_+ \mid \mathcal{F}_0 \right)}_{Call} \end{aligned} \quad (2.1)$$

where Q is the pricing measure and \mathcal{F}_0 is the initial filtration. The left and right sides of the equality (2.1) are respectively an European put option and an European call option, of strike price $K e^{r_g T}$, written on a basket of stocks and bonds. Our second purpose is to calculate the expected real bonus for a given participating rate:

$$Expected\ Bonus = \gamma E^P \left([P(T, T_p) + S_T - K e^{r_g T}]_+ \mid \mathcal{F}_0 \right) \quad (2.2)$$

where P is the real measure. This measure is particularly interesting for the marketing of such policies. Before any further developments, we describe the dynamics of assets.

3 Assets dynamics and interest rate modelling.

As mentioned earlier, the insurer invests in two assets: stocks and zero coupon bonds. The real financial probability space is noted (Ω, \mathcal{F}, P) on which is defined a 2-dimensional Brownian motion $W_t^P = (W_t^{r,P}, W_t^{S,P})$ and a jump process that is detailed in the sequel of this section. Those processes generate the filtration $\mathcal{F} = (\mathcal{F}_t)$. The financial market is incomplete due to the presence of jumps. The set of risk neutral measures (under which the discounted asset prices are martingales) counts then more than one element. However, one assumes that the market prices securities under the same risk neutral measure noted Q . The instantaneous risk-free rate r_t is modelled by a Hull & White model which has the following dynamic under P :

$$dr_t = a(b(t) - r_t)dt + \sigma_r \underbrace{\left(dW_t^{r,P} + \lambda_r dt \right)}_{dW_t^{r,Q}}. \quad (3.1)$$

Under the risk neutral measure, the dynamics of interest rates becomes:

$$dr_t = a(b(t) - r_t)dt + \sigma_r dW_t^{r,Q} \quad (3.2)$$

where $W_t^{r,Q}$ is a Brownian motion under Q . The constants a , σ_r and λ_r are respectively the speed of mean reversion, the volatility of r_t and the cost of the risk coupled to r_t . The level of mean reversion, $b(t)$, is chosen to fit the initial yield curve and depends on instantaneous forward rate $f(0, t)$ ¹:

$$b(t) = \frac{1}{a} \frac{\partial}{\partial t} f(0, t) + f(0, t) + \frac{\sigma^2}{2a^2} (1 - e^{-2at})$$

where

$$f(0, t) = -\frac{\partial}{\partial t} \log P(0, t)$$

¹If $R(t, T, T + \Delta)$ is the forward rate as seen at time t for the period between time T and time $T + \Delta$, the instantaneous forward rate $f(t, T)$ is equal to the following limit $f(t, T) = \lim_{\Delta \rightarrow 0} R(t, T, T + \Delta)$. If $P(0, t)$ is the price of a zero coupon bond maturing at time t , one has that $f(0, t) = -\frac{\partial}{\partial t} \log P(0, t)$ (see Hull (1997), for further details).

The market value $P(t, T_p)$ of a zero coupon bond of maturity T_p , obeys to the next SDE:

$$\begin{aligned}\frac{dP(t, T_p)}{P(t, T_p)} &= r_t dt - \sigma_r B(t, T_p) \left(dW_t^{r, P} + \lambda_r dt \right) \\ &= r_t dt - \sigma_r B(t, T_p) dW_t^{r, Q},\end{aligned}$$

where $B(t, T_p)$ is defined as follows:

$$B(t, T_p) = \frac{1}{a} \left(1 - e^{-a(T_p - t)} \right).$$

In appendix A, the analytical formula of $P(t, T_p)$ is remembered. The second asset available on markets are stocks S_t driven by a jump diffusion model, correlated to interest rates. This class of model has recently received much attention given its ability to capture the asymmetry and leptokurticity of stocks returns. We refer the interested reader to Kou & Wang (2004) for more details about this process. The number of jumps observed in stocks returns is a process noted N_t . The amplitude of jumps depends on a positive random variable V such that its logarithm $Y = \log V$ has a double exponential distribution. For the sake of simplicity, one assumes that the jump process is identical under the real and the risk neutral measures². The intensity of N_t is a positive constant, noted η_N . This parameter represents the expected number of jumps on a small interval of time: $E^{P, Q}(dN_t) = \eta_N dt$. The density function of $Y = \log V$ is the following:

$$f_Y(y) = p\eta_1 e^{-\eta_1 y} \mathbf{1}_{\{y \geq 0\}} + q\eta_2 e^{\eta_2 y} \mathbf{1}_{\{y < 0\}}.$$

where p, q, η_1, η_2 are positive constants. The parameters p and q are such that $p + q = 1$ and represent respectively the probability of observing upward and downward exponential jumps. The expectations of Y under P and Q are equal to:

$$E^P(Y) = E^Q(Y) = p \frac{1}{\eta_1} - q \frac{1}{\eta_2},$$

whereas the expectations of V are given by:

$$E^P(V) = E^Q(V) = q \frac{\eta_2}{\eta_2 + 1} + p \frac{\eta_1}{\eta_1 - 1}.$$

Under P , the dynamic of stocks is given by the following SDE:

$$\frac{dS_t}{S_t} = r_t dt + \sigma_{S_r} \left(dW_t^{r, P} + \lambda_r dt \right) + \sigma_S \left(dW_t^{S, P} + \lambda_S dt \right) + (V - 1) dN_t - (E^P(V) - 1) \eta_N dt, \quad (3.3)$$

where constants σ_{S_r}, σ_S and λ_S are respectively the correlation between stocks and interest rates, the intrinsic volatility of stocks and the market price of risk. The risk premium coupled to stocks is therefore equal to:

$$\sigma_{S_r} \lambda_r + \sigma_S \lambda_S.$$

Under the risk neutral measure, S_t is ruled by:

$$\frac{dS_t}{S_t} = r_t dt + \sigma_{S_r} dW_t^{r, Q} + \sigma_S dW_t^{S, Q} + (V - 1) dN_t - (E^Q(V) - 1) \eta_N dt. \quad (3.4)$$

4 Change of measure and characteristic functions.

The options present in eq. (2.1) don't have any closed form expression given that the distribution of the total asset is unknown. So as to simplify future calculation, we perform a change of measure toward the forward F_T measure. Given that the expectation of a discounted payoff under Q is

²This assumption may be relaxed. In this case, one has two sets of parameters defining the frequency and the amplitude of jumps (one under P and one under Q).

equal to the price of a zero coupon bond times the expected payoff under F_T , the price of the call option present in relation (2.1) is rewritten as follows:

$$E^Q \left(e^{-\int_0^T r_s ds} [P(T, T_p) + S_T - Ke^{r_g T}]_+ | \mathcal{F}_0 \right) = \underbrace{P(0, T) E^{F_T} \left([P(T, T_p) + S_T - Ke^{r_g T}]_+ | \mathcal{F}_0 \right)}_{\text{computed by FFT}}.$$

Once that the market value of the call is valued by FFT, the price of the put option involved in equation (2.1) is directly inferred by the put call parity:

$$\text{Call} + P(0, T)Ke^{r_g T} = \text{Put} + P(0, T_p) + S_0. \quad (4.1)$$

The next step required to execute the FFT algorithm is the calculation of the characteristic function of $(\ln S_T, \ln P(T, T_p))$ under the forward measure:

Proposition 4.1. *The characteristic function of $(\ln S_T, \ln P(T, T_p))$ under F_T is given by:*

$$\begin{aligned} \phi_T^{F_T}(u_1, u_2) &= E^{F_T} (\exp(iu_1 \ln S_T + iu_2 \ln P(T, T_p)) | \mathcal{F}_0) \\ &= \exp \left(iu_1 \mu_{S_T}^{F_T} + iu_2 \mu_{P(T, T_p)}^{F_T} + \frac{1}{2} \Sigma(u_1, u_2) \right) E^{F_T} \left(\exp \left(iu_1 \sum_{i=1}^{N_T} \ln V_i \right) \right) \end{aligned} \quad (4.2)$$

where

$$\begin{aligned} \mu_{S_T}^{F_T} &= \ln S_0 - \left(\frac{\sigma_{S_r}^2}{2} + \frac{\sigma_S^2}{2} + (E^Q(V) - 1) \eta_N \right) T - \sigma_{S_r} \sigma_r \int_0^T B(s, T) ds \\ &\quad - \ln P(0, T) - \frac{\sigma_r^2}{2} \int_0^T B(s, T)^2 ds, \end{aligned} \quad (4.3)$$

$$\begin{aligned} \mu_{P(T, T_p)}^{F_T} &= \ln P(0, T_p) + \sigma_r^2 \int_0^T B(s, T_p) B(s, T) ds - \frac{\sigma_r^2}{2} \int_0^T B(s, T_p)^2 ds \\ &\quad - \ln P(0, T) - \frac{\sigma_r^2}{2} \int_0^T B(s, T)^2 ds, \end{aligned} \quad (4.4)$$

$$\begin{aligned} \Sigma(u_1, u_2) &= -(u_1 + u_2)^2 \sigma_r^2 \int_0^T B(s, T)^2 ds - u_2 \sigma_r^2 \int_0^T B(s, T_p)^2 ds - u_1^2 \sigma_{S_r}^2 T \\ &\quad + 2(u_1 + u_2) \left(u_2 \sigma_r^2 \int_0^T B(s, T) B(s, T_p) ds - u_1 \sigma_r \sigma_{S_r} \int_0^T B(s, T) ds \right) \\ &\quad + 2u_1 u_2 \sigma_r \sigma_{S_r} \int_0^T B(s, T_p) ds - u_1^2 \sigma_S^2 T, \end{aligned} \quad (4.5)$$

$$E^{F_T} \left(\exp \left(iu_1 \sum_{i=1}^{N_T} \ln V_i \right) \right) = \exp \left(\eta_N T \left(p \frac{\eta_1}{\eta_1 - iu_1} + q \frac{\eta_2}{\eta_2 + iu_1} - 1 \right) \right). \quad (4.6)$$

The proof of this proposition and the detail of integrals in $\mu_{S_T}^{F_T}$, $\mu_{P(T, T_p)}^{F_T}$, $\Sigma(u_1, u_2)$ depending on $B(s, T)$, $B(s, T_p)$, are provided in appendix B. The calculation of the expected real bonus, eq. (2.2), doesn't require any change of measure. The only information necessary to run the FFT algorithm is the characteristic function of $(\ln S_T, \ln P(T, T_p))$ under the measure P :

Proposition 4.2. *The characteristic function of $(\ln S_T, \ln P(T, T_p))$ under the real measure P is as follows:*

$$\begin{aligned}\phi_T^P(u_1, u_2) &= E^P \left(\exp(iu_1 \ln S_T + iu_2 \ln P(T, T_p)) \mid \mathcal{F}_0 \right) \\ &= \exp \left(iu_1 \mu_{S_T}^P + iu_2 \mu_{P(T, T_p)}^P + \frac{1}{2} \Sigma(u_1, u_2) \right) E^P \left(\exp \left(iu_1 \sum_{i=1}^{N_T} \ln V_i \right) \right),\end{aligned}\quad (4.7)$$

where

$$\begin{aligned}\mu_{S_T}^P &= \ln S_0 + \left(\sigma_{S_r} \lambda_r + \sigma_S \lambda_S - \left(\frac{\sigma_{S_r}^2}{2} + \frac{\sigma_S^2}{2} + (E^Q(V) - 1) \eta_N \right) \right) T - \ln P(0, T) \\ &\quad + \sigma_{S_r} \sigma_r \int_0^T B(s, T) ds + \frac{\sigma_r^2}{2} \int_0^T B(s, T)^2 ds,\end{aligned}\quad (4.8)$$

$$\begin{aligned}\mu_{P(T, T_p)}^P &= \ln P(0, T_p) - \lambda_r \sigma_r \int_0^T B(s, T_p) ds - \frac{\sigma_r^2}{2} \int_0^T B(s, T_p)^2 ds \\ &\quad - \ln P(0, T) + \sigma_{S_r} \sigma_r \int_0^T B(s, T) ds + \frac{\sigma_r^2}{2} \int_0^T B(s, T)^2 ds,\end{aligned}\quad (4.9)$$

$$\begin{aligned}\Sigma(u_1, u_2) &= -(u_1 + u_2)^2 \sigma_r^2 \int_0^T B(s, T)^2 ds - u_2 \sigma_r^2 \int_0^T B(s, T_p)^2 ds - u_1^2 \sigma_{S_r}^2 T \\ &\quad + 2(u_1 + u_2) \left(u_2 \sigma_r^2 \int_0^T B(s, T) B(s, T_p) ds - u_1 \sigma_r \sigma_{S_r} \int_0^T B(s, T) ds \right) \\ &\quad + 2u_1 u_2 \sigma_r \sigma_{S_r} \int_0^T B(s, T_p) ds - u_1^2 \sigma_S^2 T,\end{aligned}$$

$$E^P \left(\exp \left(iu_1 \sum_{i=1}^{N_T} \ln V_i \right) \right) = \exp \left(\eta_N T \left(p \frac{\eta_1}{\eta_1 - iu_1} + q \frac{\eta_2}{\eta_2 + iu_1} - 1 \right) \right). \quad (4.10)$$

The proof of this proposition is provided in appendix C and the detail of integrals in $\mu_{S_T}^P$, $\mu_{P(T, T_p)}^P$, $\Sigma(u_1, u_2)$ depending on $B(s, T)$, $B(s, T_p)$, are developed in appendix B.

5 FFT pricing.

The characteristic functions of $(\ln S_T, \ln P(T, T_p))$ being determined under P and F_T , we now develop the FFT method in order to compute the expected payoff:

$$V^M = E^M \left([P(T, T_p) + S_T - Ke^{r_g \cdot T}]_+ \mid \mathcal{F}_0 \right), \quad (5.1)$$

where M is either the forward measure ($M = F_T$) or either the real measure ($M = P$). We adopt the following notations for logprices:

$$\begin{aligned}s &= \ln S_T, \\ p &= \ln P(T, T_p),\end{aligned}$$

and the joint density of (s, p) under M is denoted $q_T^M(s, p)$. The expectation (5.1) may then be rewritten as follows:

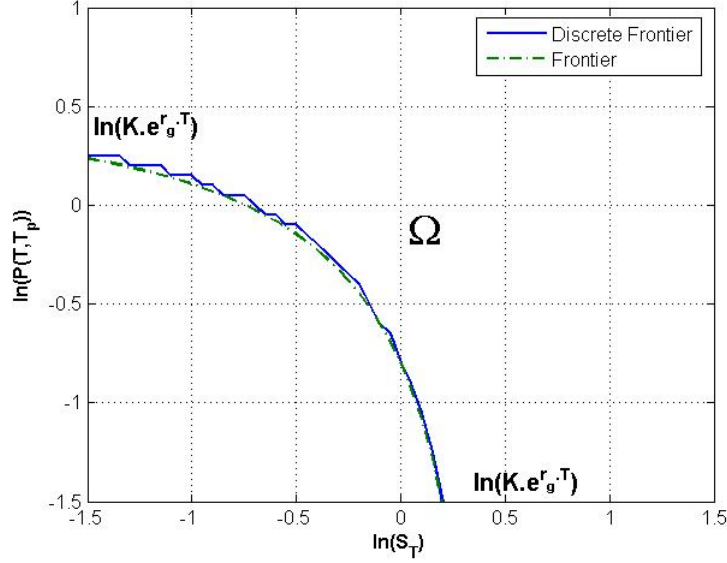
$$V^M = \int \int_{\Omega} (e^p + e^s - Ke^{r_g \cdot T}) q_T^M(s, p) dp ds, \quad (5.2)$$

where Ω is the domain on which the payoff is positive:

$$\Omega = \{(s, p) \in \mathbb{R}^2 \mid e^s + e^p \geq K e^{r_g \cdot T}\},$$

and its frontier is displayed on figure 5.1 (dotted line).

Figure 5.1: Domain



In order to approach the integral 5.2, the domain Ω is sliced in rectangular strips. Let N be a constant (usually a power of 2). One builds next a $N \times N$ equally spaced grid $\Lambda_s \times \Lambda_p$:

$$\Lambda_s = \{k_{1,j}\} = \left\{ \left(j - \frac{1}{2}N \right) \lambda_1 \in \mathbb{R} \mid 0 \leq j \leq N - 1 \right\},$$

$$\Lambda_p = \{k_{2,j}\} = \left\{ \left(j - \frac{1}{2}N \right) \lambda_2 \in \mathbb{R} \mid 0 \leq j \leq N - 1 \right\}.$$

Furthermore, we define an index function $k_2(j)$, for $j = 0, \dots, N - 1$:

$$k_2(j) = \min_{0 \leq q \leq N-1} \{k_{2,q} \in \Lambda_p \mid e^{k_{2,q}} + e^{k_{1,j+1}} \geq K e^{r_g T}\},$$

that allows us to define a rectangular strip Ω_j :

$$\Omega_j := [k_{1,j}; k_{1,j+1}) \times [k_2(j), +\infty)$$

such that the domain Ω is approximate by $\bar{\Omega}$, the union of Ω_j :

$$\bar{\Omega} = \bigcup_{j=0}^{N-1} \Omega_j$$

An illustration of this discrete domain is provided on figure 5.1. Since $\bar{\Omega} \subset \Omega$ and that the payoff of (5.1) is positive over Ω , we have the following relation:

$$\begin{aligned}
V^M &= \int \int_{\Omega} (e^p + e^s - Ke^{r_g T}) q_T^M(s, p) dp ds \\
&\geq \int \int_{\bar{\Omega}} (e^p + e^s - Ke^{r_g T}) q_T^M(s, p) dp ds \\
&= \Pi_1^M - Ke^{r_g T} \Pi_2^M
\end{aligned} \tag{5.3}$$

Where

$$\begin{aligned}
\Pi_1^M &= \int \int_{\bar{\Omega}} (e^p + e^s) q_T^M(s, p) dp ds \\
\Pi_2^M &= \int \int_{\bar{\Omega}} q_T^M(s, p) dp ds
\end{aligned}$$

Before any further developments, we draw the attention of the reader on the fact that the inequality (5.3) means that the expected terminal payoff is bounded from below by the numerical estimation. It entails that the bonus option (the call option of eq. (2.1)) is then slightly underestimated whereas the price of the guarantee (the put option of eq. (2.1)) obtained by the put call parity (eq. (4.1)) is therefore slightly overestimated. The discretization infers hence a small safety margin in the calculation of the fair profit sharing rate γ . The next steps consist to calculate Π_1 and Π_2 which may be split as follows:

$$\begin{aligned}
\Pi_1^M &= \sum_{j=0}^{N-1} \int \int_{\Omega_j} (e^p + e^s) q_T^M(s, p) dp ds \\
&= \sum_{j=0}^{N-1} \left(\int_{k_{1,j}}^{\infty} \int_{k_{2(j)}}^{\infty} (e^p + e^s) q_T^M(s, p) dp ds - \int_{k_{1,j+1}}^{\infty} \int_{k_{2(j)}}^{\infty} (e^p + e^s) q_T^M(s, p) dp ds \right) \\
&= \sum_{j=0}^{N-1} (\Pi_1^M(k_{1,j}, k_{2(j)}) - \Pi_1^M(k_{1,j+1}, k_{2(j)}))
\end{aligned} \tag{5.4}$$

$$\begin{aligned}
\Pi_2^M &= \sum_{j=0}^{N-1} \left(\int_{k_{1,j}}^{\infty} \int_{k_{2(j)}}^{\infty} q_T^M(s, p) dp ds - \int_{k_{1,j+1}}^{\infty} \int_{k_{2(j)}}^{\infty} q_T^M(s, p) dp ds \right) \\
&= \sum_{j=0}^{N-1} (\Pi_2^M(k_{1,j}, k_{2(j)}) - \Pi_2^M(k_{1,j+1}, k_{2(j)}))
\end{aligned} \tag{5.5}$$

Where

$$\begin{aligned}
\Pi_1^M(k_1, k_2) &= \int_{k_1}^{\infty} \int_{k_2}^{\infty} (e^p + e^s) q_T^M(s, p) dp ds \\
\Pi_2^M(k_1, k_2) &= \int_{k_1}^{\infty} \int_{k_2}^{\infty} q_T^M(s, p) dp ds
\end{aligned}$$

The functions $\Pi_1^M(k_1, k_2)$ and $\Pi_2^M(k_1, k_2)$ don't have a finite Fourier Transform because they are not square integrable. E.g. $\Pi_1^M(k_1, k_2)$ tends to $E^M(P(T, T_p) + S_T) \geq 0$ when k_1 and k_2 tend to $-\infty$. To obtain a square integrable function, having a well defined Fourier transform, we multiply $\Pi_{1,2}^M(k_1, k_2)$ by an exponentially decaying term:

$$\begin{aligned}
\pi_1^M(k_1, k_2) &= \exp(\alpha_1 k_1 + \alpha_2 k_2) \Pi_1^M(k_1, k_2), \\
\pi_2^M(k_1, k_2) &= \exp(\alpha_1 k_1 + \alpha_2 k_2) \Pi_2^M(k_1, k_2).
\end{aligned}$$

For a range of positives values (α_1, α_2) we expect that $\pi_{1,2}(k_1, k_2)$ are well square integrable. The Fourier transform of Π_1^M is denoted $\chi_1^M(v_1, v_2)$ and may be expressed in term of the characteristic function of $(\ln S_T, \ln P(T, T_p))$:

$$\begin{aligned}
& \chi_1^M(v_1, v_2) \\
&= \int_{-\infty}^{+\infty} \int_{-\infty}^{+\infty} e^{i(v_1 k_1 + v_2 k_2)} \pi_1^M(k_1, k_2) dk_2 dk_1 \\
&= \int_{-\infty}^{+\infty} \int_{-\infty}^{+\infty} e^{((\alpha_1 + iv_1)k_1 + (\alpha_2 + iv_2)k_2)} \int_{k_1}^{\infty} \int_{k_2}^{\infty} (e^p + e^s) q_T^M(s, p) dp ds dk_2 dk_1 \\
&= \int_{-\infty}^{+\infty} \int_{-\infty}^{+\infty} (e^p + e^s) q_T^M(s, p) \int_{-\infty}^p \int_{-\infty}^s e^{((\alpha_1 + iv_1)k_1 + (\alpha_2 + iv_2)k_2)} dk_2 dk_1 dp ds \\
&= \int_{-\infty}^{+\infty} \int_{-\infty}^{+\infty} (e^p + e^s) q_T^M(s, p) \frac{\exp((\alpha_1 + iv_1)s + (\alpha_2 + iv_2)p)}{(\alpha_1 + iv_1)(\alpha_2 + iv_2)} dp ds \\
&= \frac{\phi_T^M(v_1 - \alpha_1 i, v_2 - (\alpha_2 + 1)i) + \phi_T^M(v_1 - (\alpha_1 + 1)i, v_2 - \alpha_2 i)}{(\alpha_1 + iv_1)(\alpha_2 + iv_2)}.
\end{aligned}$$

Similarly, the Fourier transform of π_2^M denoted $\chi_2^M(v_1, v_2)$ is reformulated as follows:

$$\chi_2^M(v_1, v_2) = \frac{\phi_T^M(v_1 - \alpha_1 i, v_2 - \alpha_2 i)}{(\alpha_1 + iv_1)(\alpha_2 + iv_2)}.$$

The Fourier transforms of $\chi_{1,2}^M(v_1, v_2)$ are then easily computable since they depend on $\phi_T^M(\cdot, \cdot)$ whose analytical expressions are provided by propositions 4.1 and 4.2. On all $N \times N$ vertices of the grid $\Lambda_1 \times \Lambda_2$, $\Pi_{1,2}^M(k_{1,j}, k_{2,l})$ are obtained by an inverse Fourier transform :

$$\Pi_1^M(k_{1,j}, k_{2,l}) = \frac{e^{-\alpha_1 k_{1,j} - \alpha_2 k_{2,l}}}{(2\pi)^2} \int_{-\infty}^{+\infty} \int_{-\infty}^{+\infty} e^{-i(v_1 k_{1,j} + v_2 k_{2,l})} \chi_1^M(v_1, v_2) dv_2 dv_1, \quad (5.6)$$

$$\Pi_2^M(k_{1,j}, k_{2,l}) = \frac{e^{-\alpha_1 k_{1,j} - \alpha_2 k_{2,l}}}{(2\pi)^2} \int_{-\infty}^{+\infty} \int_{-\infty}^{+\infty} e^{-i(v_1 k_{1,j} + v_2 k_{2,l})} \chi_2^M(v_1, v_2) dv_2 dv_1. \quad (5.7)$$

A naive approach to value $\Pi_{1,2}^M(k_{1,j}, k_{2,l})$ would be to discretize the double integrals present in eq. (5.6) and (5.7) and to compute them by the trapezoid rule. This way of doing is particularly inefficient and require $\mathcal{O}(n^4)$ operations. A better method is to use a two dimensional FFT that computes for any input array $\{IN(v_{1,m}, v_{2,n}) : m = 0, \dots, N-1, n = 0, \dots, N-1\}$, the following output array:

$$\begin{aligned}
OUT(k_{1,j}, k_{2,l}) &= \sum_{m=0}^{N-1} \sum_{n=0}^{N-1} e^{-\frac{2\pi i}{N}(v_{1,m} \cdot k_{1,j} + v_{2,n} \cdot k_{2,l})} IN(v_{1,m}, v_{2,n}) \\
&\quad \forall j = 0, \dots, N-1, l = 0, \dots, N-1 \quad (5.8)
\end{aligned}$$

in $\mathcal{O}(N^2 \cdot \log N^2)$. In order to discretize the integrals of eq. (5.6) and (5.7), we introduce the integration steps Δ_1 and Δ_2 . So as to rewrite the discrete integrals as the right term of eq. (5.8), we impose furthermore that:

$$\lambda_1 \Delta_1 = \lambda_2 \Delta_2 = \frac{2\pi}{N}$$

If we define the following mesh points,

$$v_{1,m} := (m - \frac{N}{2})\Delta_1 \quad v_{2,n} := (n - \frac{N}{2})\Delta_2$$

the discretized version of $\Pi_1^M(k_{1,j}, k_{2,l})$ is provided by:

$$\begin{aligned} \Pi_1^M(k_{1,j}, k_{2,l}) &\approx \frac{e^{-\alpha_1 k_{1,j} - \alpha_2 k_{2,l}}}{(2\pi)^2} \sum_{m=0}^{N-1} \sum_{n=0}^{N-1} e^{-i(v_{1,m} k_{1,j} + v_{2,n} k_{2,l})} \chi_1^M(v_{1,m}, v_{2,n}) \Delta_1 \Delta_2 \\ &= \frac{(-1)^{j+l} e^{-\alpha_1 k_{1,j} - \alpha_2 k_{2,l}}}{(2\pi)^2} \Delta_1 \Delta_2 \sum_{m=0}^{N-1} \sum_{n=0}^{N-1} e^{-\frac{2\pi i}{N}(mj+nl)} (-1)^{m+n} \chi_1^M(v_{1,m}, v_{2,n}). \end{aligned}$$

In the same way, one gets the discrete version of $\Pi_2^M(k_{1,j}, k_{2,l})$:

$$\Pi_2^M(k_{1,j}, k_{2,l}) \approx \frac{(-1)^{j+l} e^{-\alpha_1 k_{1,j} - \alpha_2 k_{2,l}}}{(2\pi)^2} \Delta_1 \Delta_2 \sum_{m=0}^{N-1} \sum_{n=0}^{N-1} e^{-\frac{2\pi i}{N}(mj+nl)} (-1)^{m+n} \chi_2^M(v_{1,m}, v_{2,n})$$

Once that the elements $\Pi_1^M(k_{1,j}, k_{2,l})$ and $\Pi_2^M(k_{1,j}, k_{2,l})$ are computed for all $(j = 0 \dots N-1, l = 0, \dots, N-1)$ by the FFT algorithm, the values of Π_1^M , Π_2^M are inferred from relations (5.4), (5.5) and V is worth:

$$\begin{aligned} V^M &= E^M \left([P(T, T_p) + S_T - K e^{r_g T}]_+ | \mathcal{F}_0 \right) \\ &\simeq \Pi_1^M - K e^{r_g T} \Pi_2^M \end{aligned}$$

For a given profit sharing rate γ , the price of the bonus is then:

$$\gamma E^Q \left(e^{-\int_0^T r_s ds} [P(T, T_p) + S_T - K e^{r_g T}]_+ | \mathcal{F}_0 \right) \simeq \gamma P(0, T) \left(\Pi_1^Q - K e^{r_g T} \Pi_2^Q \right).$$

The put option in eq. (2.1), valuing the cost the guarantee, is obtained by the put-call parity:

$$\begin{aligned} E^Q \left(e^{-\int_0^T r_s ds} [K e^{r_g T} - (P(T, T_p) + S_T)]_+ | \mathcal{F}_0 \right) &\simeq P(0, T) \left(\Pi_1^Q - K e^{r_g T} \Pi_2^Q \right) + \\ &P(0, T) K e^{r_g T} - P(0, T_p) - S_0 \end{aligned}$$

Finally, the expected real bonus under P is estimated by:

$$\gamma E^P \left([P(T, T_p) + S_T - K e^{r_g T}]_+ | \mathcal{F}_0 \right) = \gamma \left(\Pi_1^P - K e^{r_g T} \Pi_2^P \right)$$

6 Applications.

The Hull & White model has been fitted to the european swap rates curve on the 31/12/2008. The other market parameters are in table 6.1. The insurer's time horizon, T , is set to one year and the maturity T_p of zero coupon bonds hold in portfolio is fixed to three years. The discretization parameters used to run the FFT method are provided in table 6.2.

Table 6.1: Market parameters.

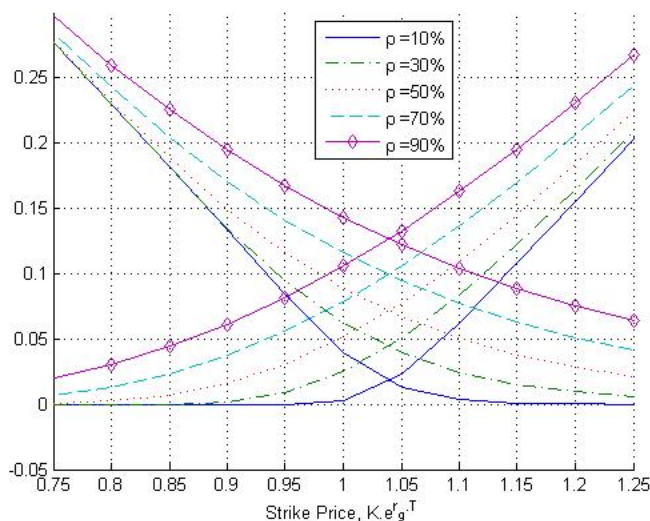
Parameters	Values	Parameters	Values
a	0.1272	η_N	10
σ_r	0.0175	η_1	12
σ_{S_r}	-0.15	η_2	25
σ_S	0.20	p	30%
λ_S	0.3494	q	70%
λ_r	-0.0236	T	1 year
T_p	3 years		

Table 6.2: FFT parameters.

Parameters	Values
N	256
α_1, α_2	0.75
λ_1, λ_2	0.05
Δ_1, Δ_2	$\frac{2 \cdot \pi}{N \cdot \lambda_1}$

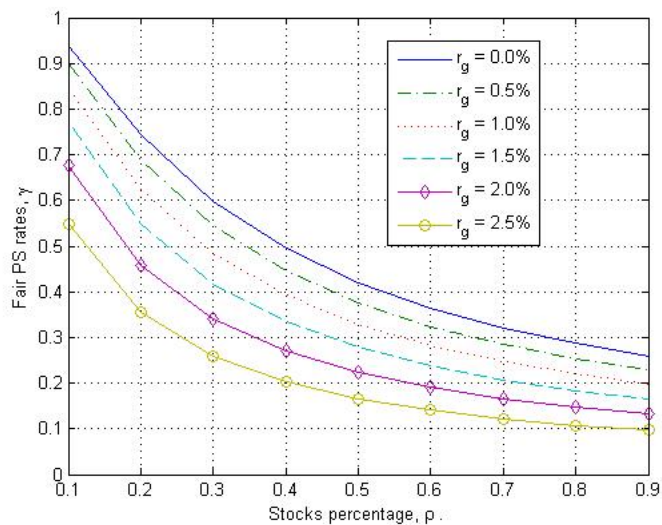
Figure 6.1 shows some market prices of European call and put options, of maturity 1 year, written on a basket of stocks and bonds. Those prices are displayed for different strike prices, $Ke^{r_g T}$, and investment strategies, ρ . As we could have expected, the prices of calls and puts increase proportionally to the fraction of stocks hold in portfolio. The option prices are indeed positively correlated with the volatility of the underlying total asset, which is mainly determined by the amount of stocks.

Figure 6.1: Call and put options by strike price.



Once that the call and put options involved in eq. 2.1 are computed, we can easily determine the fair participating rate γ of surplus that should be distributed by the insurer as bonus. For this purpose, one have assumed that the premium paid in by the insured is worth $K = 1$. The graph 6.2 illustrates the link between the fair participating rate γ , the interest rate guarantee and the structure of asset.

Figure 6.2: Fair profit sharing rates by guarantee and stock ratio.



One observes that the higher is the part of stocks hold in portfolio, the lower is the participating rate. E.g. for a guarantee of 0.0%, the fair participating rate, γ , falls from 94%, for 10% of stocks, to 26%, for 90% of stocks. The profit sharing rate is also inversely proportional to the guarantee. If the portfolio counts 10% of stocks, γ goes from 98%, for $r_g = 0.0\%$, to 55%, for $r_g = 2.5\%$.

Figure 6.3: Fair profit sharing rates by guarantee and duration.

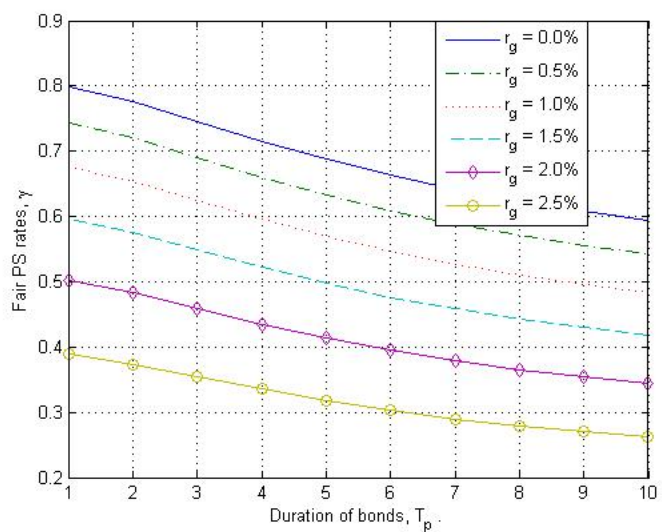


Figure 6.4: Expected returns by guarantee and stocks ratio.

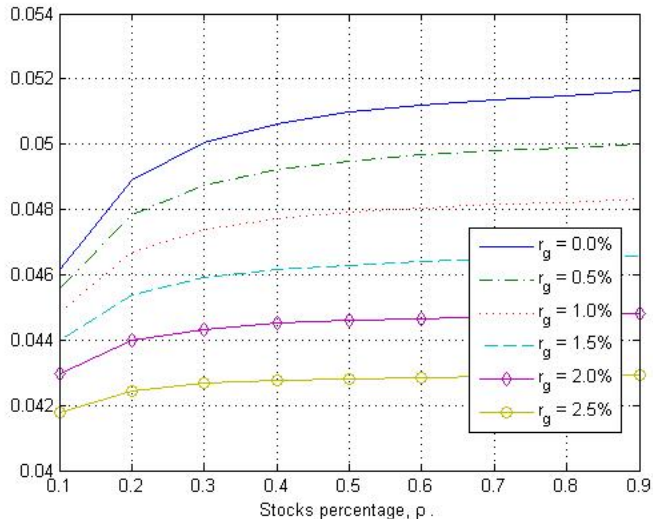


Figure 6.3 presents the relation between the fair PS rate γ , the interest rate guarantee and the duration of zero coupon bonds, for a portfolio composed of 20% of stocks. Increasing the duration of bonds reduces the fair participating rate, whatsoever the guarantee.

The graph 6.4 presents the expected total return granted to policyholders. This expected return is the sum of the guarantee and of the expected bonus under P :

$$r_g + \gamma E^P \left([P(T, T_p) + S_T - Ke^{r_g T}]_+ | \mathcal{F}_0 \right)$$

The figure reveals that the insured, who accepts a lower guarantee, will be rewarded on average more than a customer choosing a higher protection. The average total return is also proportional to the amount of stocks purchased by the insurer.

7 Conclusions.

In this paper, we have developed a method to value a fair profit sharing rate for participating insurance contracts. The most novel feature of our work is to consider this issue when the insurer's asset is made up of a basket of stocks, driven by a jump diffusion model, and zero coupon bonds. Such modelling allows us to emphasize the dependence between the investment strategy, the guarantee and the optimal level of bonus. Furthermore, the dynamics of stocks includes a jump process that allows us to take into account the sudden upward and downward movements of the markets.

The main drawback of our approach is that it doesn't provide any analytical expressions of embedded options prices, given that the total asset is not lognormally distributed. However, the characteristic function of logprices being analytically calculable, the FFT of options values may be efficiently computed by the method of Dempster and Hong.

The numerical applications reveal that the cost of the guarantee is proportional to the amount of stocks and to the duration of zero coupon bonds, hold in portfolio. One also observes that the higher is the guarantee or the quantity of stocks, the lower is the fair participating rate. Finally, if the insurer proposes a fair profit sharing rate, we have shown that an insured who accepts a lower guarantee will be rewarded on average more than a customer choosing a higher protection. A future research could be to study the same issue in a multi-period setting.

Appendix A.

The Hull and White model belongs to the category of non arbitrage model. Furthermore, the price of a zero coupon bond is an affine function of interest rates:

$$P(t, T) = \exp(A(t, T) - B(t, T)r_t) \quad (7.1)$$

Where

$$B(t, T) = \frac{1}{a}(1 - e^{-a \cdot (T-t)})$$

$$A(t, T) = \log \frac{P(0, T)}{P(0, t)} + B(t, T)f(0, t) - \frac{\sigma_r^2}{4a^3}(1 - e^{-a \cdot (T-t)})^2(1 - e^{-2at})$$

For further details on affine models, we refer to Duffie (2001) .

Appendix B.

This appendix proves the proposition 4.1. Under the forward measure F_T , the following processes:

$$\begin{aligned} dW_t^{S, F} &= dW_t^{S, Q} \\ dW_t^{r, F} &= dW_t^{r, Q} + \sigma_r B(t, T)dt \end{aligned}$$

are Brownian motions. Under F_T , the dynamics of assets are such that:

$$\begin{aligned} \frac{dS_t}{S_t} &= (r_t - \sigma_{S_r} \sigma_r B(t, T) - (E^Q(V) - 1) \eta_N) dt + \sigma_{S_r} dW_t^{r, F} + \sigma_S dW_t^{S, F} + (V - 1) dN_t \\ \frac{dP(t, T_p)}{P(t, T_p)} &= (r_t + \sigma_r^2 B(t, T_p) B(t, T)) dt - \sigma_r B(t, T_p) dW_t^{r, F} \end{aligned}$$

And by the Itô's lemma, we infer the following dynamics of logprices:

$$\begin{aligned} d \ln S_t &= \left(r_t - \sigma_{S_r} \sigma_r B(t, T) - (E^Q(V) - 1) \eta_N - \frac{\sigma_{S_r}^2}{2} - \frac{\sigma_S^2}{2} \right) dt \\ &\quad + \sigma_{S_r} dW_t^{r, F} + \sigma_S dW_t^{S, F} + \ln V dN_t \\ d \ln P(t, T_p) &= \left(r_t + \sigma_r^2 B(t, T_p) B(t, T) - \frac{\sigma_r^2}{2} B(t, T_p)^2 \right) dt - \sigma_r B(t, T_p) dW_t^{r, F} \end{aligned}$$

By integration, we get that logprices at time T are given by:

$$\begin{aligned} \ln S_T &= \ln S_0 + \int_0^T \left(r_s - \sigma_{S_r} \sigma_r B(s, T) - (E^Q(V) - 1) \eta_N - \frac{\sigma_{S_r}^2}{2} - \frac{\sigma_S^2}{2} \right) ds \\ &\quad + \int_0^T \sigma_{S_r} dW_s^{r, F} + \int_0^T \sigma_S dW_s^{S, F} + \sum_{i=1}^{N_T} \ln V_i \end{aligned} \quad (7.2)$$

$$\begin{aligned} \ln P(T, T_p) &= \ln P(0, T_p) + \int_0^T \left(r_s + \sigma_r^2 B(s, T_p) B(s, T) - \frac{\sigma_r^2}{2} B(s, T_p)^2 \right) ds \\ &\quad - \sigma_r \int_0^T B(s, T_p) dW_s^{r, F} \end{aligned} \quad (7.3)$$

Logprices depend on the integral of r_t , which may also be written as a stochastic integral with respect to $W_s^{r, F}$. According to proposition 7.1 proved in appendix D, we can establish the following

decompositions of logprices:

$$\begin{aligned}\ln S_T &= \mu_{S_T}^{F_T} + \int_0^T (\sigma_r B(s, T) + \sigma_{S_r}) dW_s^{r, F} + \int_0^T \sigma_S dW_s^{S, F} + \sum_{i=1}^{N_T} \ln V_i \\ \ln P(T, T_p) &= \mu_{P(T, T_p)}^{F_T} + \sigma_r \int_0^T (B(s, T) - B(s, T_p)) dW_s^{r, F}\end{aligned}$$

Where $\mu_{S_T}^{F_T}$ and $\mu_{P(T, T_p)}^{F_T}$ are respectively defined by expressions (4.3) and (4.4). The logprices being normal random variables, the characteristic function of the random vector $(\ln S_T, \ln P(T, T_p))$ is given by:

$$\begin{aligned}\phi_T^{F_T}(u_1, u_2) &= E^{F_T} (\exp(iu_1 \ln S_T + iu_2 \ln P(T, T_p)) | \mathcal{F}_0) \\ &= \exp\left(iu_1 \mu_{S_T}^{F_T} + iu_2 \mu_{P(T, T_p)}^{F_T} + \frac{1}{2} \Sigma(u_1, u_2)\right) E^{F_T} \left(\exp\left(iu_1 \sum_{i=1}^{N_T} \ln V_i\right) \right)\end{aligned}$$

Where

$$\Sigma(u_1, u_2) = \int_0^T ((iu_1 + iu_2)\sigma_r B(s, T) - iu_2\sigma_r B(s, T_p) + iu_1\sigma_{S_r})^2 + (iu_1\sigma_S)^2 ds$$

The integrals depending on $B(s, T)$, $B(s, T_p)$, present in eq. (4.3) (4.4) and (4.5) are given by:

$$\begin{aligned}\int_0^T B(s, T) ds &= \frac{1}{a}(T - B(0, T)) \\ \int_0^T B(s, T)^2 ds &= \frac{1}{a^2} \left(T - B(0, T) - \frac{1}{2} a B(0, T)^2 \right) \\ \int_0^T B(s, T_p) ds &= \frac{1}{a} T - \frac{1}{a^2} (e^{-a(T_p - T)} - e^{-aT_p}) \\ \int_0^T B(s, T_p)^2 ds &= \frac{1}{a^2} T - \frac{2}{a^3} (e^{-a(T_p - T)} - e^{-aT_p}) \\ &\quad + \frac{1}{2a^3} (e^{-2a(T_p - T)} - e^{-2aT_p}) \\ \int_0^T B(s, T) B(s, T_p) ds &= \frac{1}{a^2} T - \frac{1}{a^3} (e^{-a(T_p - T)} - e^{-aT_p}) \\ &\quad - \frac{1}{a^3} (1 - e^{-aT}) + \frac{1}{2a^3} (e^{-a(T_p - T)} - e^{-a(T_p + T)})\end{aligned}$$

Furthermore, according to Schreve (2004) p 468, the characteristic function of a compound Poisson process is given by the following expression:

$$E^{F_T} \left(\exp\left(iu_1 \sum_{i=1}^{N_T} \ln V_i\right) \right) = \exp(\eta_N T (\phi_Y(u_1) - 1))$$

Where $\phi_Y(u_1)$ is the characteristic function of $Y = \ln V$. If ξ^+ and ξ^- respectively points out exponential random variables of intensities η_1 and η_2 , one can infer that $\phi_Y(u_1)$ has the following expression:

$$\begin{aligned}\phi_Y(u_1) &= E(\exp(iu_1 Y)) \\ &= pE(\exp(iu_1 \xi^+)) + qE(\exp(-iu_1 \xi^-)) \\ &= p \frac{\eta_1}{\eta_1 - iu_1} + q \frac{\eta_2}{\eta_2 + iu_1}\end{aligned}$$

Appendix C.

The proof of proposition 4.2 is based upon the results of proposition 4.1. Given that the following processes:

$$\begin{aligned} dW_t^{S,P} &= dW_t^{S,F} - \lambda_r \sigma_{S_r} dt - \lambda_S \sigma_S dt \\ dW_t^{r,P} &= dW_t^{r,F} - \lambda_r \sigma_r dt - \sigma_r B(t, T) dt \end{aligned}$$

are Brownian motion under P and according relations (7.2) and (7.3), we obtain the following decompositions of logprices:

$$\begin{aligned} \ln S_T &= \mu_{S_T}^P + \int_0^T (\sigma_r B(s, T) + \sigma_{S_r}) dW_s^{r,P} + \int_0^T \sigma_S dW_s^{S,P} + \sum_{i=1}^{N_T} \ln V_i \\ \ln P(T, T_p) &= \mu_{P(T, T_p)}^P + \sigma_r \int_0^T (B(s, T) - B(s, T_p)) dW_s^{r,P} \end{aligned}$$

Where $\mu_{S_T}^P$ and $\mu_{P(T, T_p)}^P$ are respectively defined by expressions (4.8) and (4.9). The logprices being normal random variables, the result of proposition 4.2 follows.

Appendix D.

In this appendix, we establish the expressions of $\int_0^T r_s ds$ under the real and forward measures.

Proposition 7.1. *The integral of short term interest rates is a Gaussian random variable under P and F_T :*

$$\begin{aligned} \int_0^T r_s ds &= -\log(P(0, T)) - \frac{\sigma_r^2}{2} \int_0^T B(s, T)^2 ds \\ &\quad + \int_0^T \sigma_r B(s, T) dW_s^{r,F} \\ \int_0^T r_s ds &= -\log(P(0, T)) + \frac{\sigma_r^2}{2} \int_0^T B(s, T)^2 ds \\ &\quad + \lambda_r \sigma_r \int_0^T B(s, T) ds + \int_0^T \sigma_r B(s, T) dW_s^{r,P} \end{aligned}$$

Proof. As mentioned in section 3, the dynamics of risk free rate under the risk neutral measure is given by:

$$dr_s = a(b(s) - r_s) ds + \sigma_r dW_s^{r,Q} \quad (7.4)$$

Consider a process Z_s defined by:

$$Z_s = e^{as} (b(s) - r_s) \quad (7.5)$$

Taking into account (7.4), the differential of Z_s is so that:

$$\begin{aligned} dZ_s &= ae^{as} (b(s) - r_s) ds + e^{as} b'(s) ds - e^{as} dr_s \\ &= e^{as} b'(s) ds - e^{as} \sigma_r dW_s^{r,Q} \end{aligned}$$

And then the process Z_s may be rewritten as the following sum of integrals:

$$Z_s = Z_0 + \int_0^s e^{au} b'(u) du - \int_0^s e^{au} \sigma_r dW_u^{r,Q} \quad (7.6)$$

From relation (7.5), we know that

$$r_s = b(s) - e^{-as}Z_s \quad Z_0 = (b(0) - r_0) \quad (7.7)$$

It suffices therefore to combine (7.6) (7.7) to get that

$$r_s = e^{-as}r_0 + \int_0^s ae^{-a(s-u)}b(u)du + \int_0^s e^{-a(s-u)}\sigma_r dW_u^{r,Q} \quad (7.8)$$

The short term rate r_s is hence Gaussian under Q and

$$\int_0^s ae^{-a(s-u)}b(u)du = \left[e^{-a(s-u)}f(0,u) \right]_{u=0}^{u=s} + \int_0^s \frac{\sigma_r^2}{2a} e^{-a(s-u)}(1 - e^{-2au})du$$

Integrating expression (7.8) and taking into account that

$$\begin{aligned} dW_u^{r,Q} &= dW_u^{r,P} + \lambda_r du \\ dW_u^{r,Q} &= dW_u^{r,F} - \sigma_r B(u,T)du \\ r_0 &= f(0,0) \end{aligned}$$

lead to the desired result. □

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